

Chris Stevens





WeinsweigAdvisors

Trust • Passion • Speed

Expertise

Interim Management Business Restructuring Due Diligence

Certifications

Certified Public Accountant

Education

BS Frostburg State University MBA University of Notre Dame Chris Stevens has served as CFO/Controller and financial advisor for companies across a broad spectrum of industries. He specializes in providing turnaround management and restructuring services to companies going through a period of transition. His prior work experience includes both PwC and FTI Consulting

Representative Engagements

Wholesale Distributor Financial Advisor

Developed and implemented an integrated financial model and detailed weekly cash flow forecast. Negotiated vendor payment terms to help minimize cash burn. Aided the due diligence efforts to help effectuate an asset sale to a private equity firm. Assisted in knowledge transfer during the transition period.

Food Manufacturer Financial Advisor

Analysed and assisted in the development of a costing model by product. Worked with senior management to determine the appropriate price points and volume requirements needed to establish overall profitability.

Smitty's Building Supply CFO

Completed a business plan review. Developed an integrated financial model, liquidity forecast and valuation. Streamlined operations and the company's cost structure to improve EBITDA. Negotiated amendment to credit facility. Assisted in efforts to raise new capital for the company.

AB&C Group CFO

Spearheaded a company-wide reorganization effort to properly align the cost structure with revenue stream. Instituted development of Key Performance Indicator ("KPIs") reports to monitor labor costs on a per call basis. Assisted company to secure financing and divest a non-core segment. Assisted in the consolidation of operations into a state-of-the-art distribution facility.

Various Due Diligence Engagements

Led field exams to analyse the collateral, quality of earnings and working capital requirements. Monitored the portfolio and ensured the terms and conditions of credit facilities were being met. Performed due diligence relating to merger and acquisition transactions.